

FIG. 1

	100-10	California	Sales	Actual
Qtr1	xxxx			

FIG. 2

	California	Sales	Actual	
	100-10	100-20	100-30	200-20
Qtr1	xxxx	xxxx	xxxx	xxxx

**FIG. 3**

		Sales			
		Actual		Budget	
		Jan	Dec	Feb	Mar
100-10	Market	xxxx	xxxx	xxxx	xxxx

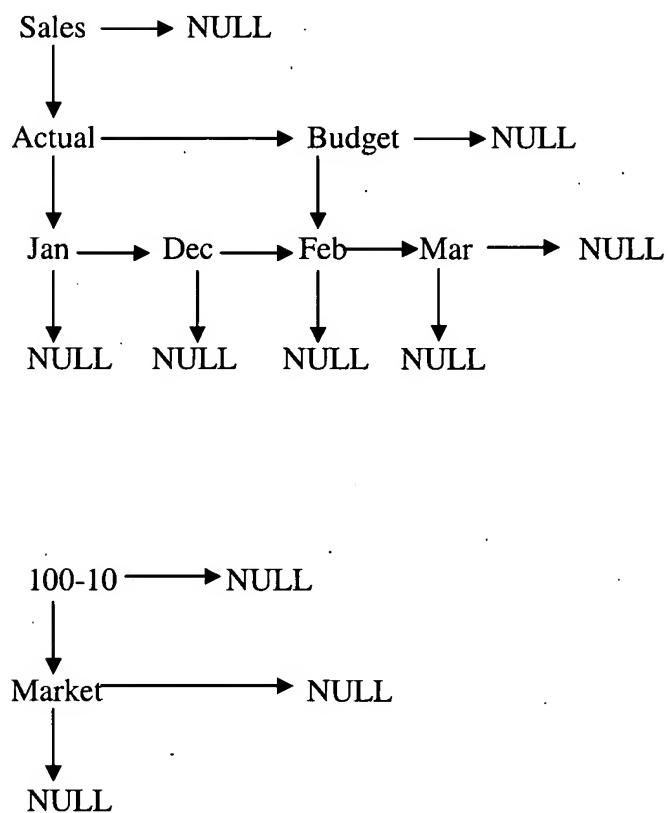


FIG. 4

	Measures	Product	East
	Actual	Budget	
Qtr1	xxxx	xxxx	
Qtr2	xxxx	xxxx	
Qtr3	xxxx	xxxx	

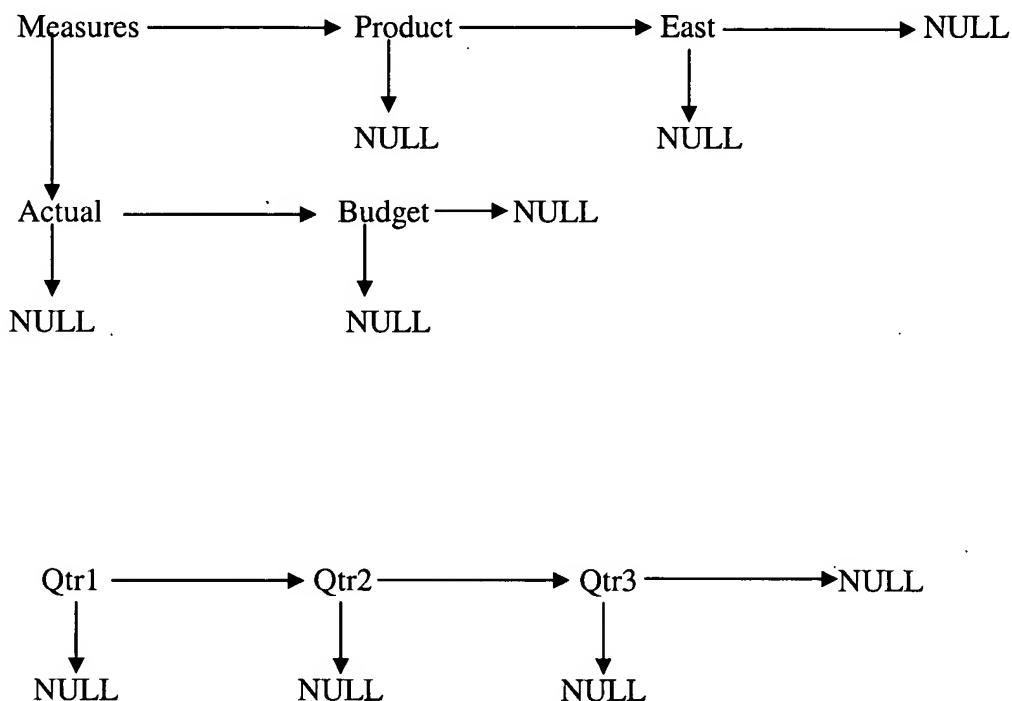


FIG. 5

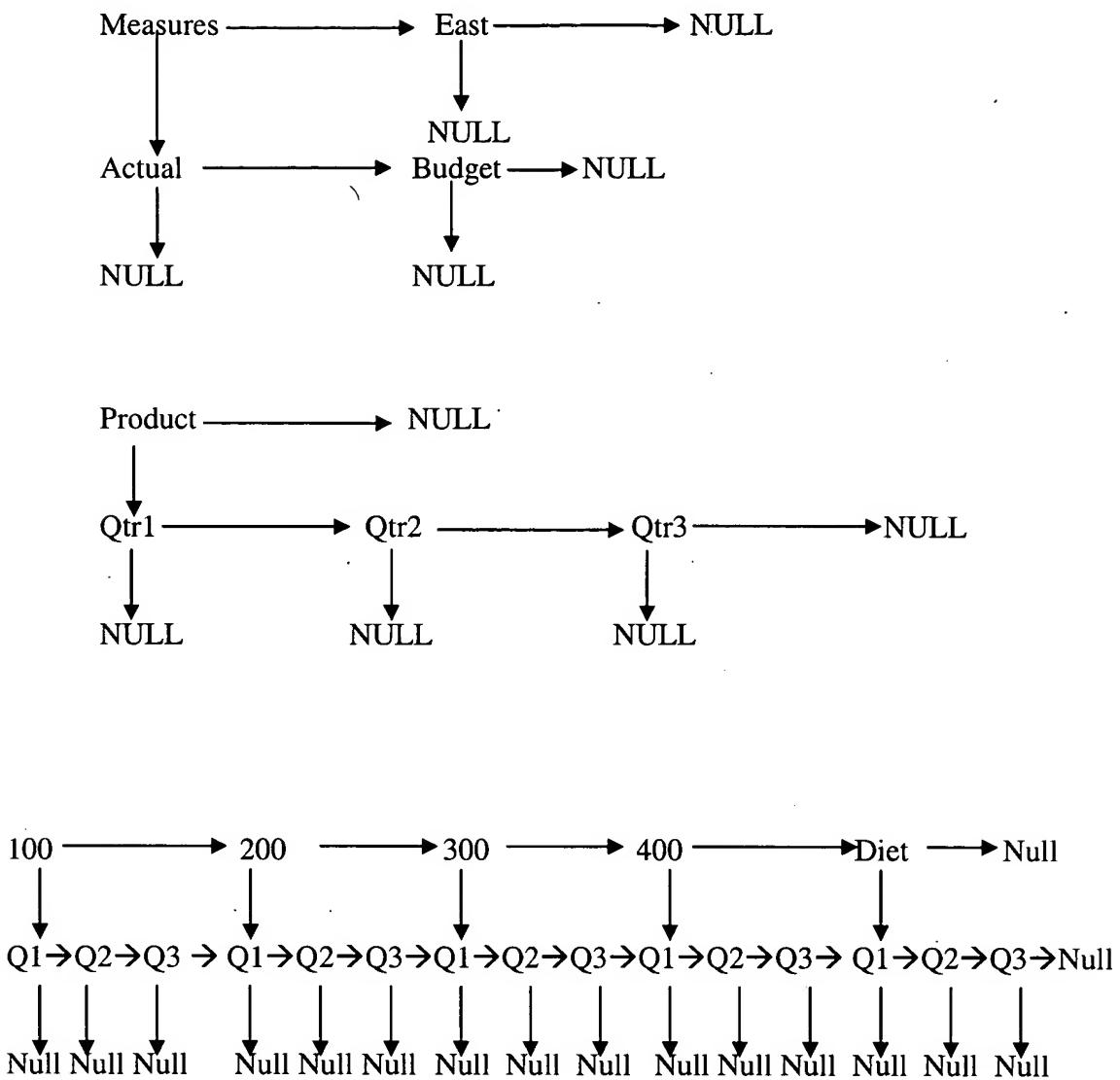


FIG. 6

(blank cell)	(blank cell)	Measures	East
(blank cell)	(blank cell)	Actual	Budget

FIG. 7

100	Qtr1		
	Qtr2		
	Qtr3		
200	Qtr1		
	Qtr2		

200	Qtr3		
300	Qtr1		
	Qtr2		
	Qtr3		
400	Qtr1		

400	Qtr2		
	Qtr3		
Diet	Qtr1		
	Qtr2		
	Qtr3		

**FIG. 8**

	California	Sales	Actual	
	100-10	100-20	100-30	200-30
Qtr1	xxxx	xxxx	xxxx	xxxx
Qtr2	xxxx	xxxx	xxxx	xxxx
Qtr3	xxxx	xxxx	xxxx	xxxx

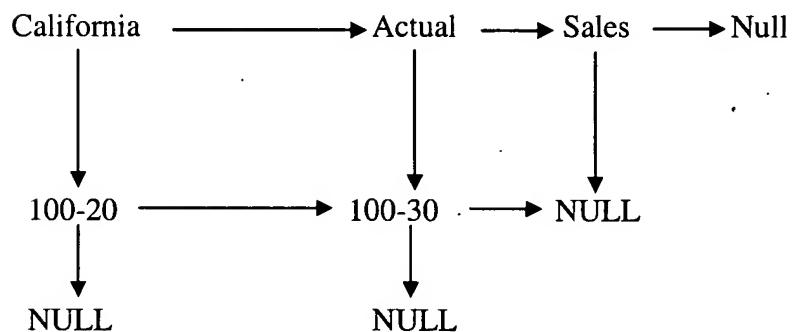
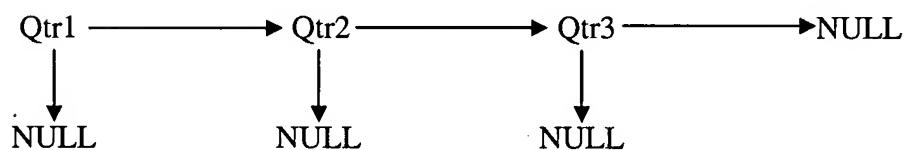
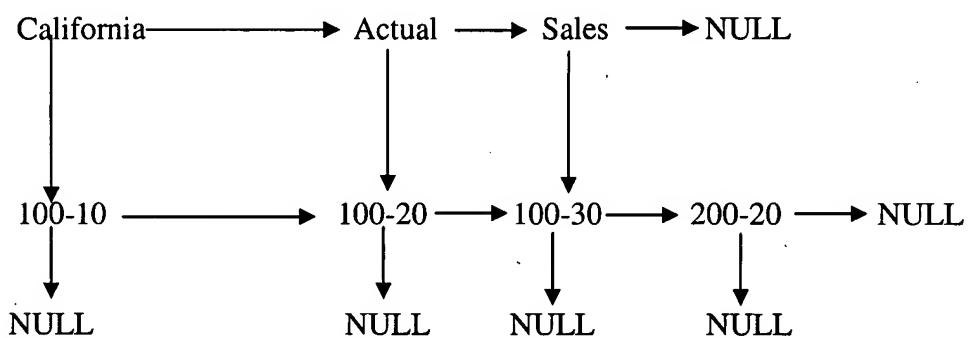


FIG. 9

	California	Sales	Actual	
	100-10	100-20	100-30	200-30
Qtr1	xxxx	xxxx	xxxx	xxxx
Qtr2	xxxx	xxxx	xxxx	xxxx
Qtr3	xxxx	xxxx	xxxx	xxxx

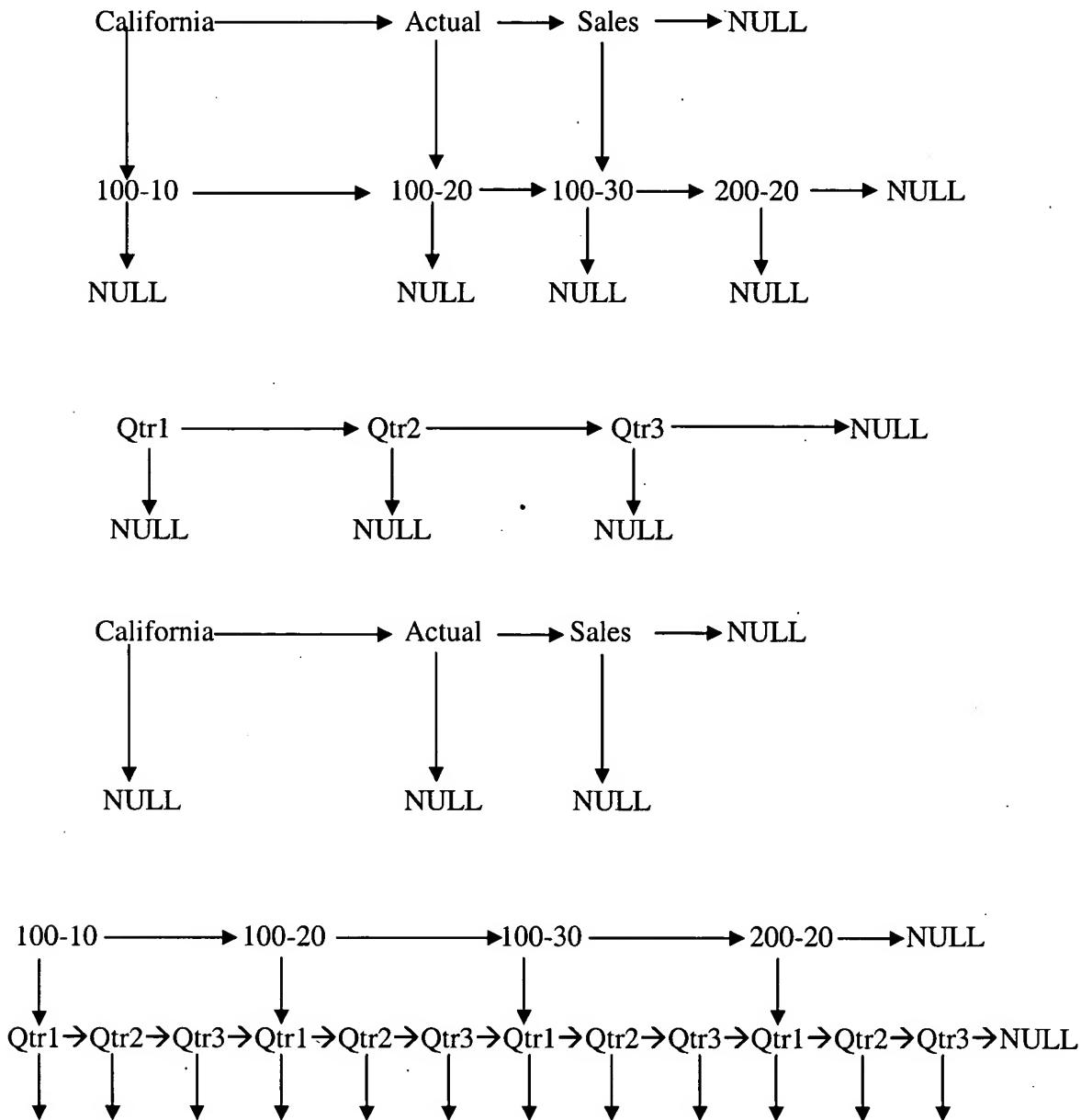


FIG. 10

	California	Sales	Actual	
	100-10	100-20	100-30	200-30
Qtr1	xxxx	xxxx	xxxx	xxxx
Qtr2	xxxx	xxxx	xxxx	xxxx
Qtr3	xxxx	xxxx	xxxx	xxxx

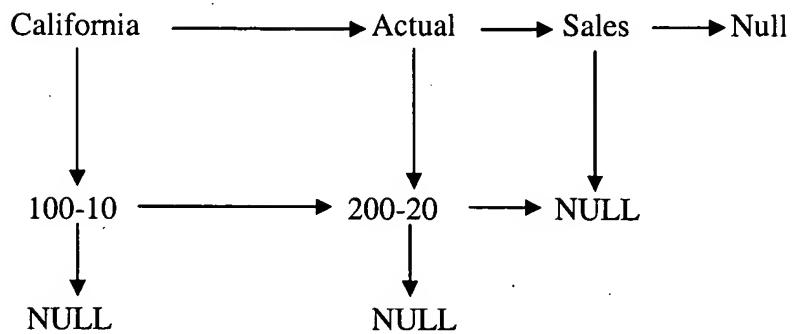
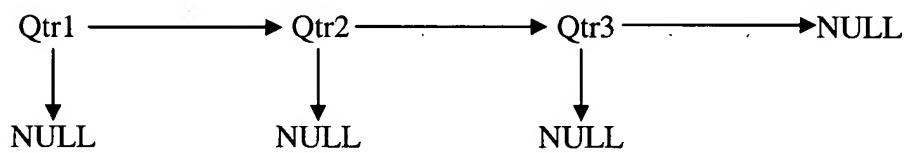
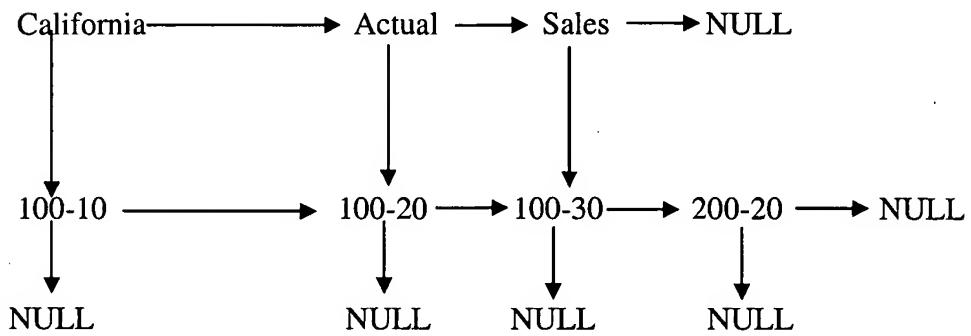


FIG. 11

	California	Sales	Actual	
	100-10	100-20	100-30	200-30
Qtr1	xxxx	xxxx	xxxx	xxxx
Qtr2	xxxx	xxxx	xxxx	xxxx
Qtr3	xxxx	xxxx	xxxx	xxxx

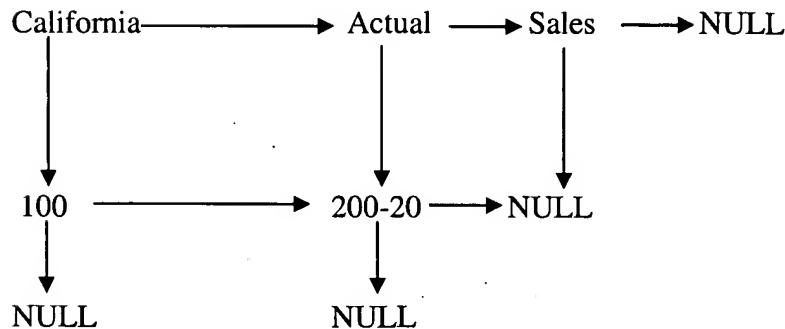
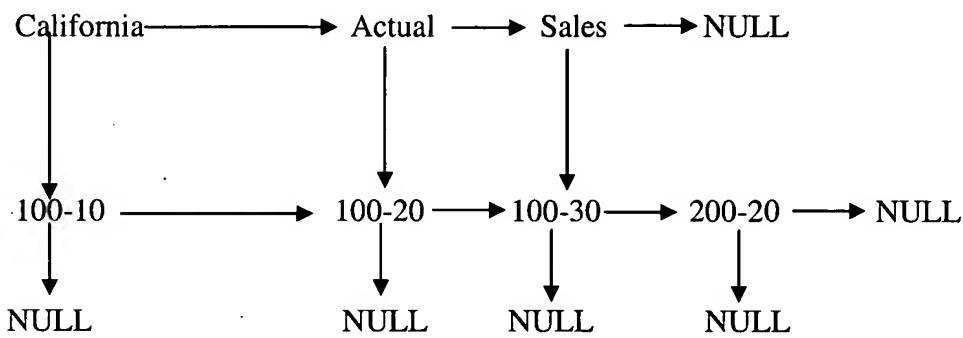


FIG. 12

		Measures	East
		Actual	Budget
100	Qtr1		
	Qtr2		
	Qtr3		
200	Qtr1		
	Qtr2		

		Measures	East
		Actual	Budget
200	Qtr3		
300	Qtr1		
	Qtr2		
	Qtr3		
400	Qtr1		

		Measures	East
		Actual	Budget
400	Qtr2		
	Qtr3		
Diet	Qtr1		
	Qtr2		
	Qtr3		

FIG. 13

		Measures	East
		Actual	Budget
100	Qtr1	xxxx	xxxx
	Qtr2	xxxx	xxxx
	Qtr3	xxxx	xxxx
200	Qtr1	xxxx	xxxx
	Qtr2	xxxx	xxxx

		Measures	East
		Actual	Budget
200	Qtr3	xxxx	xxxx
	Qtr1	xxxx	xxxx
	Qtr2	xxxx	xxxx
300	Qtr3	xxxx	xxxx
	Qtr1	xxxx	xxxx
	Qtr2	xxxx	xxxx
400	Qtr3	xxxx	xxxx
	Qtr1	xxxx	xxxx

		Measures	East
		Actual	Budget
100	Qtr1	xxxx	xxxx
	Qtr2	xxxx	xxxx
	Qtr3	xxxx	xxxx
200	Qtr1	xxxx	xxxx
	Qtr2	xxxx	xxxx
	Qtr3	xxxx	xxxx
200	Qtr1	xxxx	xxxx
	Qtr2	xxxx	xxxx
	Qtr3	xxxx	xxxx
300	Qtr1	xxxx	xxxx
	Qtr2	xxxx	xxxx
	Qtr3	xxxx	xxxx
400	Qtr1	xxxx	xxxx

FIG. 14

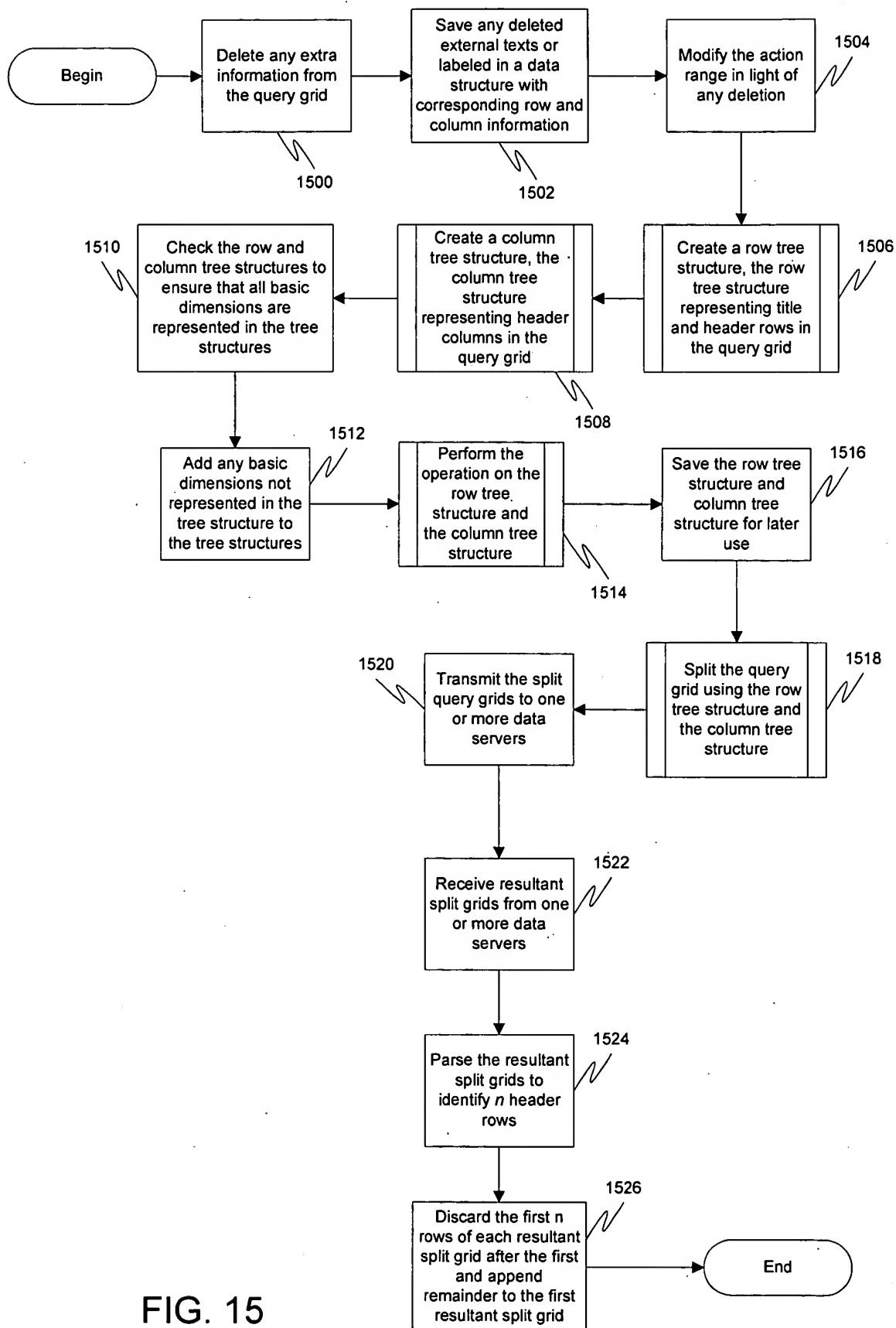


FIG. 15

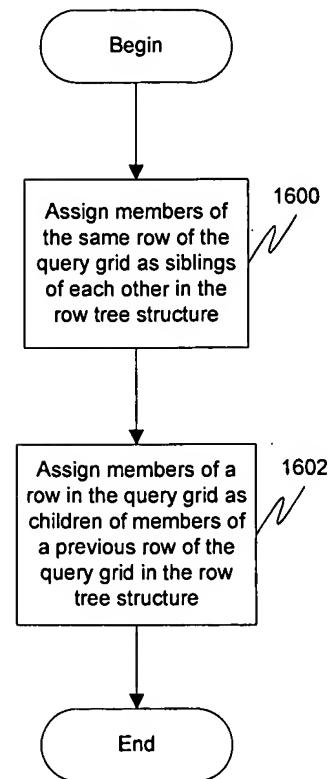


FIG. 16

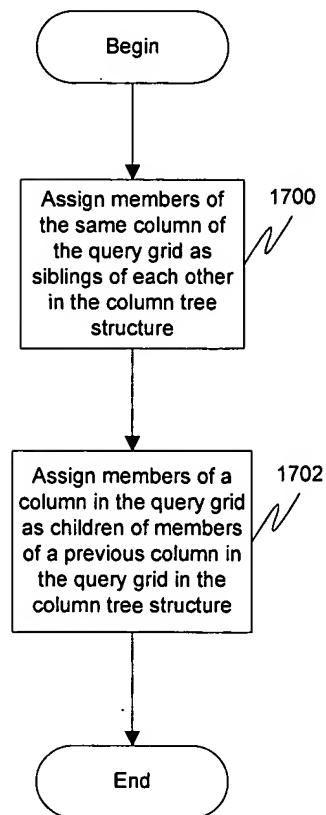


FIG. 17

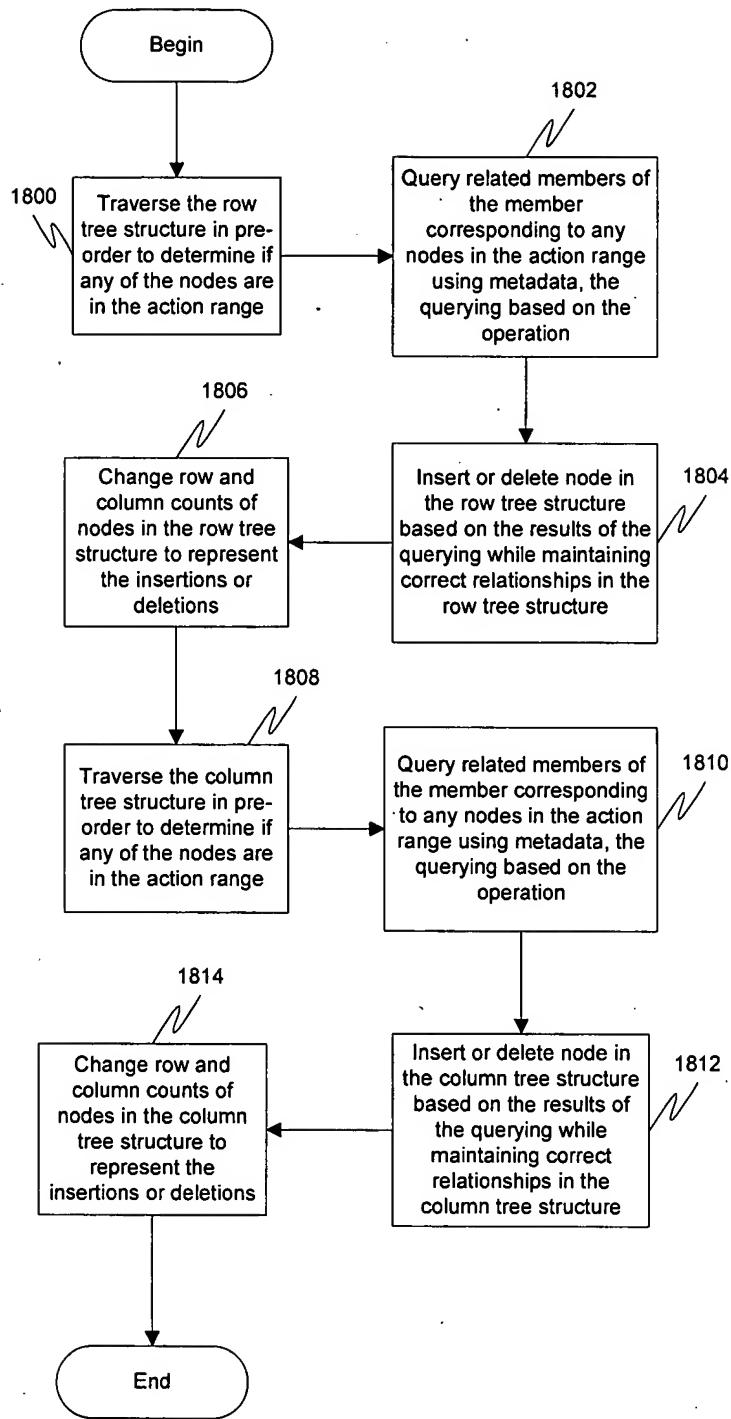


FIG. 18

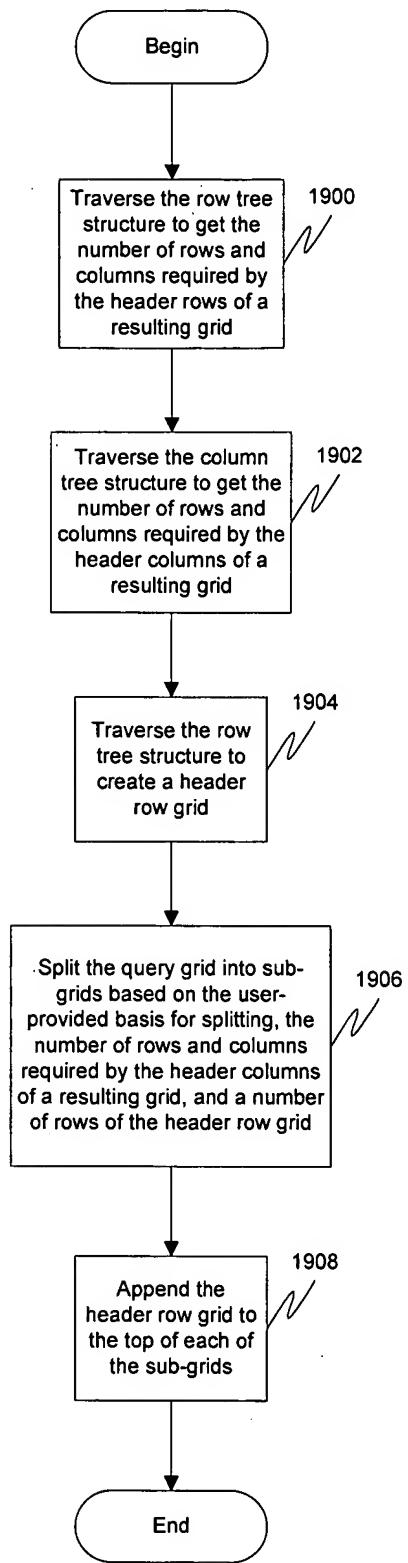


FIG. 19

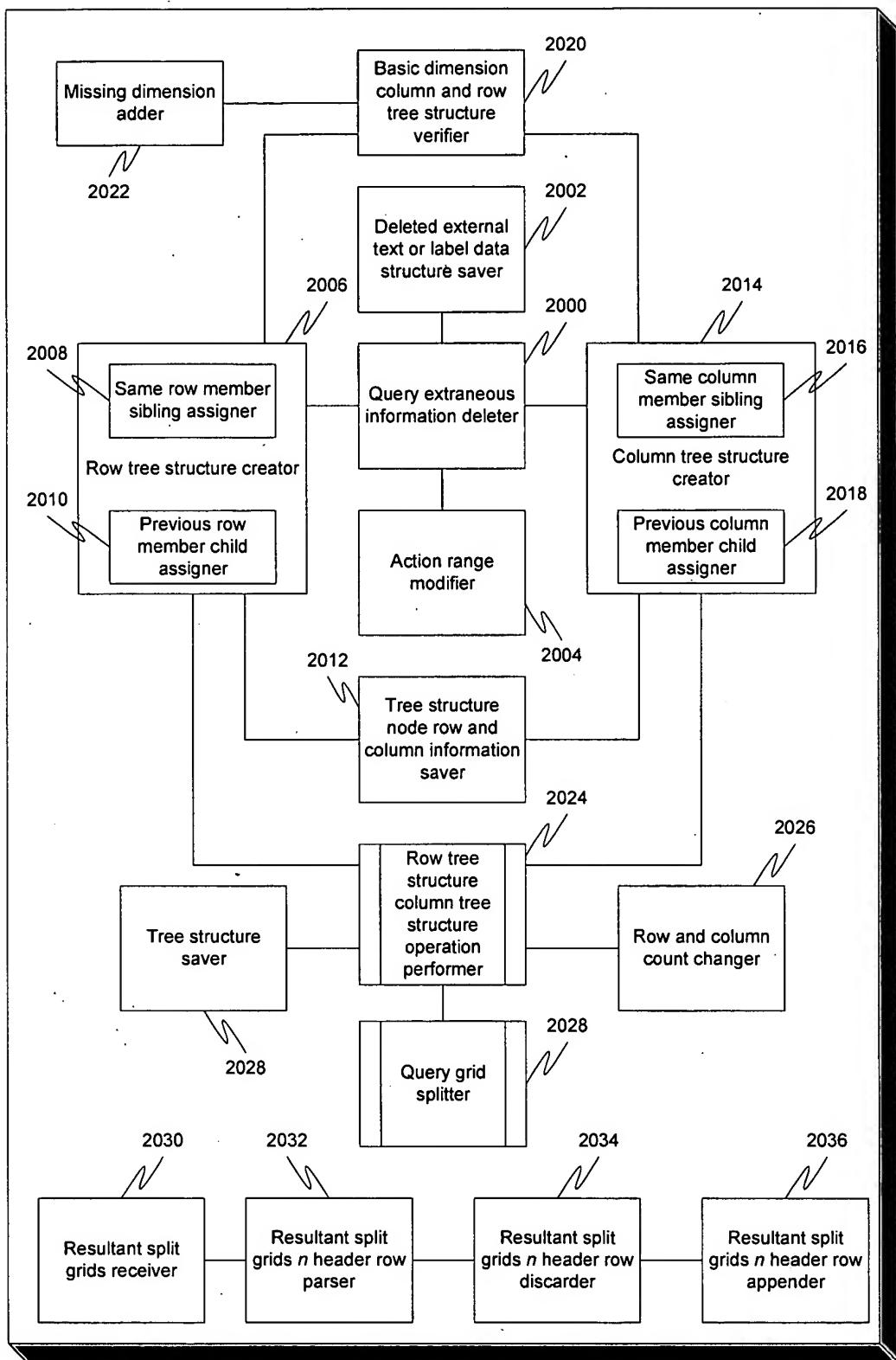


FIG. 20

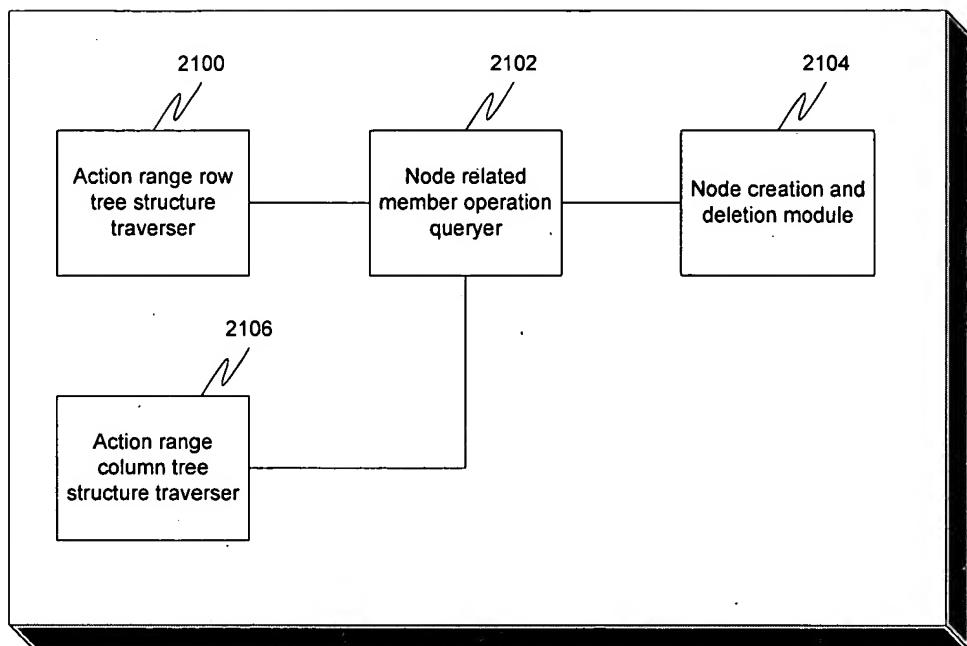


FIG. 21

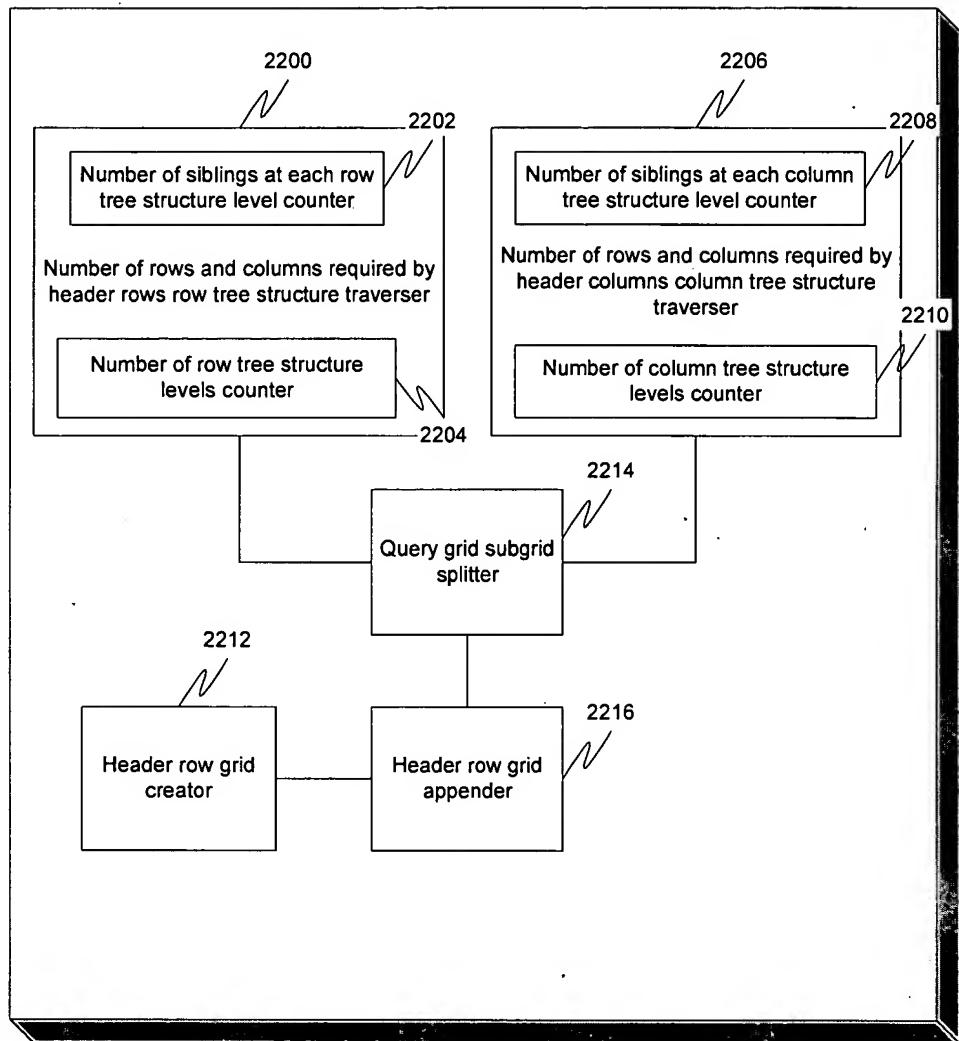


FIG. 22